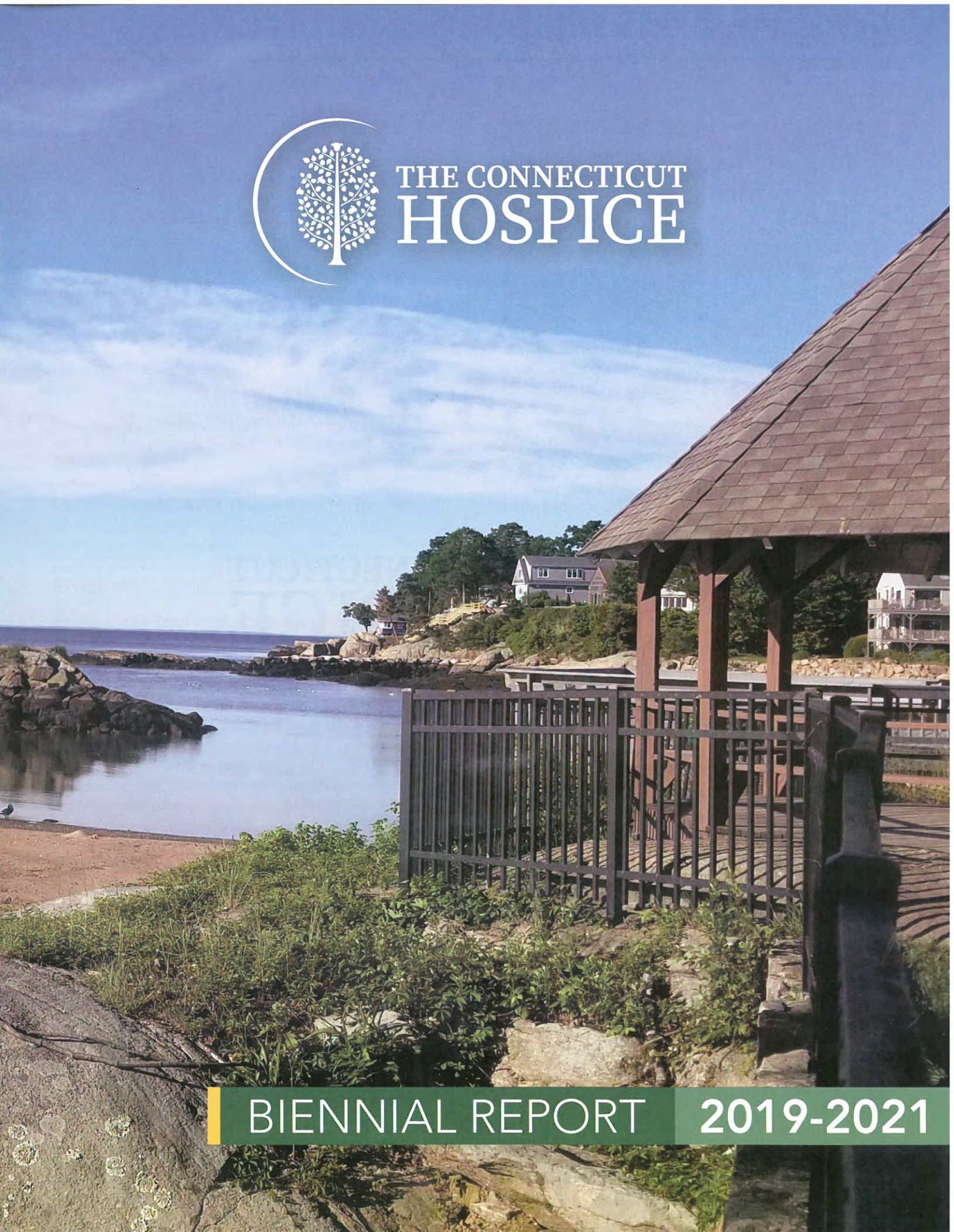




THE CONNECTICUT  
HOSPICE



BIENNIAL REPORT

2019-2021



THE CONNECTICUT  
HOSPICE

SINCE 1974

**Our Mission**

At the Connecticut Hospice we honor patients and families affected by life-limiting illnesses with integrity, support, and compassion.



It is amazing to realize that the period covered by this Biennial Report began months before any of us had heard of COVID-19. Our organization, and the landscape of healthcare around the world, has changed

profoundly in the past two years, and will likely never be the same.

Although the challenges of the pandemic were myriad, The Connecticut Hospice rose to all of them, putting mission and public safety above any other considerations. From caring for overflow patients from area hospitals, to taking care of COVID patients at our inpatient facility and in their homes, to vaccinating our neighbors in public clinics, we demonstrated once again why we hold such a special place in the hearts of our region, and the nation.

As America's first hospice, we have always been on the cutting edge of end-of-life care in this country. With the help of so many of you, we have been able to continue that service, and that commitment, throughout such difficult times. We are grateful for the trust of the patients and families we serve, for the dedicated work of our hundreds of volunteers, for the generosity of donors who bridge the gap between our reimbursement rates and the cost of our operation, and for the support of all the referring partners and community affiliates who have gotten us to this point. In addition, I am particularly indebted to the loyal professional staff, because it all starts with them. They have donned their green scrubs and come to work during good times and bad, and deserve not only my thanks, but the gratitude of all who depend upon healthcare heroes in their times of need. It has been my great privilege to lead them.

With deep appreciation,

Barbara L. Pearce,  
President and CEO



Running a non-profit hospice during a once-in-a-century pandemic is challenging at best, but managing to do this while at the same time addressing many operational and fiscal shortcomings is nothing short of

inspirational. Yet this transformation of sorts is exactly what the leadership and staff of The Connecticut Hospice managed to accomplish over the past three years.

Despite losing 39% of our nursing staff during the first 90 days of COVID, The Connecticut Hospice never missed a beat, continuing to provide great care, including to COVID-positive patients. And, when a vaccine became available, The Connecticut Hospice transformed its facility into a vaccine clinic that administered 6,000 vaccines. The gratitude of patients, families and those vaccinated created a new energy for America's first hospice, that is well-equipped to face the future.

Together with the dedicated and supportive Board of Directors, our tremendous staff and volunteers, and our beautiful facility, we are well-positioned to meet the end-of-life needs of the residents of Connecticut long into the future. I could not be more proud of the institution nor of its people!

With best wishes from the entire Board,

Suzanne P. Lagarde MD MBA FACP  
Chair, Board of Directors

### Board of Directors (FY 2020-2021)

Andrew Alden	Eugene Michael
Patricia Baker	Randolph B. Reinhold, MD
Thomas R. Candrick	Edwin V. Selden, II
Harwood B. Comstock	Mark Scheinberg, Jr.
Anthony "Unk" DeRos	John "Luke" Williams
Donna Galluzzo	Theodore Zanker, MD
Suzanne Lagarde, MD	

# CT HOSPICE | BY THE NUMBERS

*\*represents fiscal years 2020 and 2021*



## Patients Served

Inpatient 1,767  
Home Care 2,016



## Total Inpatient

Bed Nights  
13,912



## Total Outpatient

Visits  
61,158



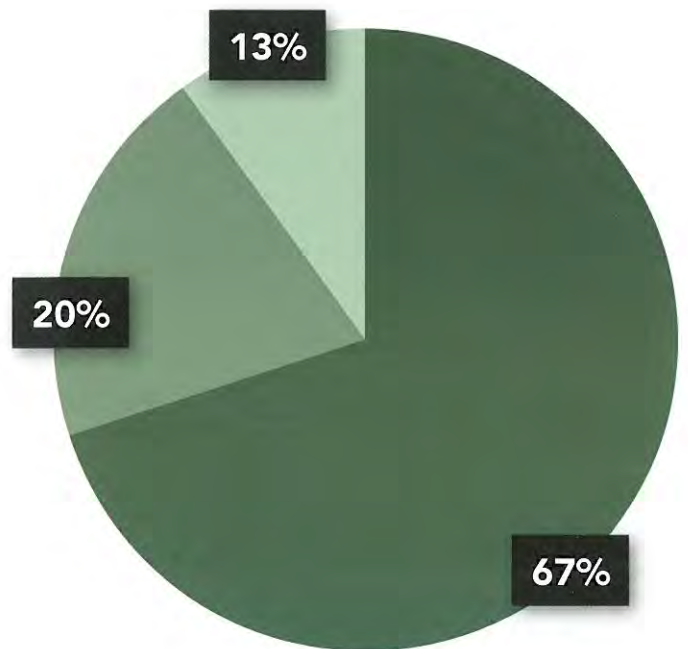
## Referral Sources

Hospitals 49  
Other Hospices 37  
SNFs, ALFs, and other Facilities 87



## Areas Served

CT Cities and Towns 113  
Out of State Cities and Towns 78



- Medicare & Government Support
- Private Insurance & Contracts
- Contributions & Private Support

The Connecticut Hospice relies on contributions to cover the gap between what it earns in revenue and its true cost of operation, plus what is needed for plant and equipment. During the last two years, this gap was at 13%, stressing the importance of donations to The Connecticut Hospice now and in the future.

The Connecticut Hospice Inc.  
The John D. Thompson Hospice Institute

**COMBINED BALANCE SHEET**  
**SEPTEMBER 20, 2021 AND 2020**

	<u>2021</u>	<u>2020</u>
<b>Assets:</b>		
Current Assets	\$ 5,024,115	\$ 5,995,351
Other Assets	\$17,961,394	\$18,742,058
<b>Total Assets</b>	<u>22,985,509</u>	<u>24,737,409</u>
<b>Liabilities</b>		
Current Liabilities	\$2,254,243	\$10,569,544
Other Liabilities	\$7,494,353	\$3,428,445
<b>Total Liabilities</b>	<u>9,748,596</u>	<u>13,997,989</u>
<b>Net Assets</b>	<u>\$13,236,913</u>	<u>\$10,739,420</u>
<b>Total Liabilities and Net Assets</b>	<u>\$22,985,509</u>	<u>\$24,737,409</u>

**CONSOLIDATED STATEMENT OF ACTIVITIES & CHANGES IN NET ASSETS**  
**SEPTEMBER 20, 2021 AND 2020**

	<u>2021</u>	<u>2020</u>
Revenues, Gains, and other Support:	\$18,434,437	\$20,000,128
Expenses	\$18,612,881	\$19,199,755
Operating (Loss) Income	(\$178,444)	\$800,373
Non Operating Revenue	\$2,800,832	\$1,488,320
Change in Net assets Without Donor Restrictions	<u>\$2,622,388</u>	<u>\$2,288,693</u>
Change in Net assets With Donor Restrictions	(\$124,895)	(\$380,758)
Change in Net Assets	\$2,497,493	\$1,907,935
Net Assets - Beginning	<u>\$10,739,420</u>	<u>\$8,831,485</u>
Net Assets - End	<u>\$13,236,913</u>	<u>\$10,739,420</u>

These financial statements show The Connecticut Hospice's progress in managerial and operational re-engineering, which makes us more efficient and leverages to a greater benefit the generosity of donors.

# DONATIONS & CONTRIBUTIONS

*\*Donations added from two combined fiscal periods; 10/1/19 – 9/30/20 and 10/1/20 – 9/30/21*

**The Connecticut Hospice is grateful to all of our donors and loyal friends who have supported our mission through our transformation.**

For space reasons, only gifts of \$500 or more are listed here, but we appreciate every gift of any amount. If your listing is incorrect in any way, or we have omitted your name inadvertently, please reach out to us at [development@hospice.com](mailto:development@hospice.com) or call us at **203-315-7502**.

## **\$100,000+**

The Community Foundation of Greater New Haven  
Stuart Conn Revocable Trust  
Ethel T. Larus Revocable Trust  
Elsie R. Mannweiler Revocable Trust  
The Larry W. McCurdy Family Foundation  
The Mancheski Foundation, Inc.  
Seedlings Foundation

## **\$50,000+**

Echlin Foundation  
Hinda N. Fisher Irrevocable Trust  
Hayes Foundation  
Ellen Tillotson and Bill Cavanaugh

## **\$25,000+**

Anthem/Computershare  
Marcia Heffering  
Smart Family Foundation of New York  
Town Fair Tire Foundation  
United Aluminum Corporation  
Eileen Wilson

## **10,000+**

America's Charities  
Anonymous  
The Eder Family Foundation, Inc  
Hartford Foundation for Public Giving  
Martha & Herman Copen Fund  
Huntington Foundation, Inc.  
Michael D. and Ann Johnson  
Jerome and Roslyn Meyer  
Kenneth D. and Paula Munson  
The Guilford Foundation, Inc.  
The Carl Marks Foundation, Inc.  
Network For Good  
Susan Oberstein

Catharine Parsons  
Sandra A. Piontek  
Southern Connecticut Gas Company  
The Woman's Seamen's Friend Society of Connecticut  
Tuft Family Foundation

## **\$5,000+**

Anita M. Ashe  
The Benevity Community Impact Fund  
Eric N. & Marna Borgstrom  
Peter and Laurie Brandow  
Branford Community Foundation  
Gene Groves  
Melvyn Hyman  
David and Amy Jaffe  
William T. Kosturko  
Knights of Columbus  
Joseph Lillis  
Marcum Foundation  
Dr. Randolph B. and Rita Reinhold  
Dr. Barry and Joan Richter  
Christopher C. and Kimberly Schmitt  
Anthony and Joanne Scillia  
Edwin V. Selden, II  
Elizabeth Shaw  
Edward W. Sherman Charitable Remainder Trust  
The Sisters' Fund  
The Sisters Project  
Louis F. & Mary A. Tagliatela Foundation  
The Valley Community Foundation  
Luke and Stephanie Williams  
Matthew and Lisa Winkler  
Yudkin Family Fund

## **\$1,500+**

American Express Co., PAC Match Trust  
American Polyfilm, Inc.

James T. and Mary Lou Baryza  
Bob & Dolores Hope Foundation  
Susan Bombardier  
Boston Foundation  
Dianne Brandi  
Branford Rotary Club  
Brenner, Saltzman & Wallman LLP  
James R. Brockway  
Josephine Broude  
John Buonani  
Susan J. Bryson and Laurence P. Nadel Fund  
Thomas R. Candrick, Jr.  
Richard Carafeno  
Carbonella & Desarbo, Inc.  
Victor and Marilyn Cassella  
Bryan Chegwiddden  
James Cohen and Frances DeToro  
Marcia Colish  
Harwood B. Comstock  
Connecticut Health Foundation, Inc.  
Connecticut Hospital Association  
Connecticut Valley Crematory, LLC  
Dr. Anthony G. and Rita Coscia  
John J. and Catherine Crawford  
Peter and Maureen Danick  
David and Constance D'Atri  
Rosa DeLauro and Stanley Greenberg  
Donald Carrano Trust  
William F. and Tara Dahill  
W.J. Dornfeld Company  
Fabrique Ltd.  
Frontstream  
Donna Galluzzo  
Griswold Home Care  
Donald Hannibal  
Donald C. and Diana Hayden  
Sara Hull  
Robert A. Jaeger  
Jeffrey R. Kontoff  
Jules G. and Kathleen Kranich

Maria Lamothe  
Barbara Lenti  
Liberty Bank  
Arthur W. and Ruth Linden  
Lawrence J. and Cynthia Albert Link  
Benjamin Liveten Fund  
The John and Marion Lowenthal Fund  
Robert J. Lyons, Sr.  
John C. and Patricia MacDonald  
MBI Company Group, LLC  
Melanie McElroy  
Mark McHugh  
Christopher McLeod  
Mellen Foundation  
Irene Miller  
Joseph and Nancy Mooney  
Bruce Nethercott  
David C. Newton  
Judy Rasmuson  
Robin Sauerteig  
Raymond Schmidt  
Robert L. Shields and Susan Kelley  
Virginia A. Spencer  
Joseph C. Stevens Fund  
Susan Stevens  
Kathie Taylor  
Tokeneke Foundation  
Karen E. Twitchell  
United Way Of Greater New Haven  
Yolanda Verneris  
Linda J. Walker  
Walmart  
Laurence F. Ward  
Alvin Warsaw  
Peter A. Wright  
The Zachs Family Foundation

### **\$1,000+**

Mark and Deidre Albino  
Karin L. Aldeen  
James and Martha Alexander  
American Stock Transfer & Trust  
Company LLC  
Cheryl Anderson  
Raymond Baldelli  
Robert W. and Virginia Barker  
Penelope Bellamy and Mark Simon  
John P. Berreen, M.D.  
Harry W. Blair  
Roger and Terri Boissonneault  
Catherine Buonocore

Janet Burblis  
Patricia Burkle  
Liborio and Lynn Campo  
Timothy and Barbara Carney  
Larry A. Chatfield  
Evelyn Clough  
Barbara V. G. Coffin  
Community Foundation of New Jersey  
Community Health Charities  
Construction and General Laborers  
Local Union #455  
Katheryn Conway  
Cornerstone Medical Services, LLC  
Eleanor Crawford  
David & Janine Braun Charitable Fund  
George Davy  
Aldo DeDominicis Foundation, Inc.  
Vincent A. and Patricia DeGennaro  
Joe DeLago  
Thomas R. Dolan  
Joseph M. Dudra  
James Early  
Gerald L. and Rebecca Esposito  
Susan Feaster  
Fidelity Charitable Gift Fund  
Darla Fox  
Eileen D. Frankel  
Jane Frey-Gudjohnsen  
Frances Gallo  
Janet Gelb  
Gregory J. and Barbara Godbout  
Margaret Graser  
Robert Grive  
Jon and Joan Grossman  
Barry and Maggie Grove  
Einar and Jane Frey Gudjohnsen  
Guilford Savings Bank  
Roberta Gulish  
Martin and Mary Beth Harrigan  
Peter and Maureen Herbert  
Enid Heyse  
Judith Karlovsky  
Stephen R. and Carol Kellogg

John Keyes  
Janice Kirby  
Brian Knies  
Nancy Koster  
Stanley H. Kovak  
Michael Kronick  
Suzanne Lagarde and David Stagg  
Lindsay Landis  
Richard J. Lolatte and Julia McNamara  
Richard and Rhonda Lombardi  
Lawrence and Janis Malone  
Laura Mancheski  
John and Amey Marrella  
David J. McQuade  
Fred Mead  
Eugene Michael  
Laura Mroz  
Eleanor Murphy  
Philip G. and Catherine Muzio  
Barbara L. Narendra  
Ira S. and Helen Nordlicht  
Nancy Olsen  
Kevin O'Neill  
Paul B. and Angela Penney  
Pitney Bowes  
Jean Rathgeber  
John M. Russo  
Linda C. Samoncik  
Bruce and Jill Schaefer  
Bernard and Beth Schilberg  
Augusta Schmidt  
Richard Shanahan and Jean Routt  
Theresa C. Smith  
Stony Creek Quarry Corp.  
Jeffrey and Jennifer Titus  
Elizabeth Waiksnis  
Stephen Wakeman  
George A. Waldron  
Rob and Tricia Wilber  
Samantha Wood  
Workers' Compensation Trust  
Pamela Zeller

*You are all amazing people who perform one of the toughest jobs of any on this planet, yet you do it with humility and strength that, I am sure, only a few people could do. ~ Robert S.*

---

## \$500+

Rolena Adorno  
Marion Aimesbury  
American Express - Employee Giving Program  
Nicholas Anderson  
Leonard Aniello  
Russell F. and Vicki Arpin  
Richard and Elizabeth Bradburn Assoian  
David Augustine  
Benjamin Baker  
Paul J. and Gail Bakulski  
Neil and Nancy Ballard  
Joseph and Nicole Barr  
Stanley Becker  
Martin and Frances Bernstein  
Terese Marie Bilyard  
Blackbaud Giving Fund  
John Bozzella  
Thomas Bracci  
Victor P. and Roberta Bradford  
Maria Brandriff  
Jennifer A. Brown  
Robert E. and Lizanne Buckholz  
CAF America  
Dawn Calvo  
Rebekah Sue Carolla  
Suzanne Carroll  
Candace L. Channing  
The Capital Group Co. Charitable Foundation  
Karin Coutts  
Edward F Cleary  
Thomas L. Colville  
Joseph D. and Phyllis Crowley  
Raymond E. D'Antonio  
The Darrow School  
Rocco and Dana DeAngelis  
Robert E. and Gail Devine  
Maurice and Joy Donini  
Mary Estabrook  
Stuart A. and Donna Farber  
Joel Faxon  
Laura S. Fisher  
Robert Fraser  
Gaetano T. Gagliardi  
Robert R. Gaudio  
Michael and Sheila Giordano  
The Goldstone Family Foundation  
The Goodwin/Levine Foundation, Inc.

Michael A. Greenberg  
Garrett and Priscilla Green  
Greer Manufacturing, Inc.  
William Guiel  
Kathleen Hall  
Jo Ann Haller  
William Hannon  
Nancy Harris  
Tima Harrison  
Kevin S. and Barbara Higgins  
Patricia Holmes  
Hospital Association of RI  
Robert G. Howard  
Maria Iannelli  
IBM Employee Services Center  
IBM, Inc.  
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Edmund T. and Peggy Jones  
Joel and Inez Karp  
Edward and Helen Klein  
Margaret Knablein  
Katharina Knapp  
Robert J. Krol  
Paul and Joan Krochmal  
Michael Kruck  
Sean and Gale Lee  
George Leggiero  
The Lexington Group  
Kim Lossing  
Dr. James and Susan Lovell  
Law Office of Ameer Lunn  
Geary and Elizabeth Maher  
John David Martino  
Susan B. Matheson  
James and Janice Matson  
Ellen Mayhew  
Frank Mazzara  
Thomas & Colleen McCormick  
Thomas and Betty McDonald  
Reva Malina  
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Marianne Metcalfe  
Edward and Patty Ann Meyer  
Pamela S. Midlik  
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Gerald J. and Elizabeth Nicoletti, Jr.  
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Kathleen M. Owens  
Raymond J. and Gloria Peach

Rick and Nancy Peer  
R. Craig Percy  
Gary Plano  
Lawrence G Pugno  
RACE Coastal Engineering  
Gunilla Rogers  
Elisabeth Rode  
James and Barbara Ryan  
John S. and Lupi Robinson  
Kristin Rockwell  
Ronald T. and Jean Rozett, M.D.  
Carol C. Sacco  
Denise Saldana  
Michael J Santacroce  
Ingrid Schaeffer  
Robert and Leslie Schmidt  
Schwab Charitable Fund  
Josephine Shepard  
Rose Ann Scamardella  
Mary Shanley  
Sikorsky Aircraft  
Phillip and Cindy Spadaro  
Jane Staniewicz  
Stanley Solomon  
Sterling Resources, LTD  
James and Maureen Stifel  
Sunrise Cove Association, Inc.  
Janice Thibodeau  
Seth Tibus  
Travelers  
Jeffrey E. and Lisa Twarog  
Diana Trumbley  
Scott D. and Laurie Verch  
Nancy H. Vickers  
Susan E. Walton  
Wells Fargo Advisors, LLC  
Wendy Wheeler  
Whelen Engineering Company, Inc.  
Withers Bergman, LLP  
Michael and JoAnn Witman  
Frank Wong  
Woodbridge Running Company  
Jeffrey D Woods  
Wooster Lodge No. 79 A.F. & A.M.  
John P. Wynne, Jr.  
Your Cause, LLC  
Theodore Zanker  
Katherine Zapadka



## Bequests

Martha B. Anderson  
Louis Bertuccini  
Donald Carrano  
Kayte S. Dieterich  
Frances E. Doyle  
Mary Jane Dyckman  
Joseph Fitzpatrick  
Carole Gaudio  
Joanne Iacobellis  
Stanley Insler  
John Nargi  
June Parks  
Barbara Rawson  
Robert L. Rudesill  
Genevieve Russo

*From the moment my mom and I arrived by ambulance and were greeted by the nurses, I felt like someone had wrapped me in a warm blanket and had given me a big reassuring hug. And, for the first time in many months, I felt like I could just stop being her caregiver and resume being her daughter.*  
~ Nancy B.

*Gifts received after 10/1/21 will be reflected in our report for FY 2022.*

## Gifts In kind

Michelle Apuya  
Todd Angkatavanich and Justin Paglino  
Michael Astarita  
John Aquilino  
Gladys Bartram  
Beecher & Bennett Funeral Home  
Beecher Road School and James Crawford  
Benguia Family  
BIC Corporation  
Blackstone Library  
Branford Rotary  
Town of Branford  
Branford Fire Department  
Branford Parks and Recreation  
Branford Police Department  
Bruce Advertising  
Brucelli Advertising  
Bullard Financial Group, Inc.  
Cahill  
Calamari Recycling  
Kathy Camilleri  
Kathy Cepetelli  
Cherry Hill Construction  
Choate Rosemary Hall  
Craft Passions  
CT Rotary Clubs of E. Hampton, District 7190 & W. Haven  
Carol M. Cyr  
Emmi Long  
Fairfield Prep's "Lunch 4 Life"  
Doris Findlay  
Food 4 the Frontlines  
Howie Forman, MD, MBA, FACR  
Fred Astaire Dance Studios  
Gateway Community College  
GI&J Family Produce  
Stephen Gleason  
David Goodkind, MD  
Goodspeed Opera House  
Grateful Hearts Bakers  
Carol Grave  
Greater Valley Chamber of Commerce  
Hartford Stage Company/University of Hartford  
Harvard Business School Community Partners  
Katharine Hinckley  
Homewatch CareGivers of New Haven  
K & J Tree Service  
Kathleen Hayes & Katog Choling

John Keyes  
Gail Kotowski & Team  
Karen Kremer  
Madeline Labagnara  
Marguerite Laudano  
Laura Lee  
Little Pub Restaurants  
Radhika Malhotra  
Masks for Heroes  
(Amy and Bob Stefanowski)  
Massey Glass  
Linda McGuire and Friends  
Walter McGuire  
Mark and Lee McKnight  
Paula Mangini Montonye  
National Lumber  
Nelson Ambulance  
Neubert, Pepe & Monteith  
Rick Milczanowski and New Haven Consulting Group, Inc.  
North Haven Town Selectman, Michael Freda  
Notre Dame High School, Fairfield  
Deanna Nroderick  
OneDigital  
Ashley Panero  
Pearce Real Estate  
Mary Pepe  
Pinpoint & Matt Sciarappia  
Carl Prota, DDS  
Randy Reinhold, MD  
Barry Richter, MD  
Stacey Rose & Taylor Gordon  
Sacred Heart University School of Nursing  
SCSU – School of Nursing  
Sears  
Sheron  
Stani Dairy  
The Stand Restaurant  
Melissa Thom  
Bruce Tulgan and RainmakerThinking  
Tyco Print & Promo  
United Aluminum  
Sten Vermund, MD, PhD.  
Visiting Angels  
Walter Camp Football Foundation  
Webster Bank  
Wells Fargo  
Nancy Yale  
Yale School of Drama Costume Shop  
Chris Yamamoto & Sara Gul

We extend our sincere gratitude to all members of The Connecticut Hospice community, including our amazing and dedicated volunteers. During COVID they were sadly missed, but they are now back in full force. Due to lack of space, we are unable to list the hundreds of names, but we would not be the same organization without them.

**THANK YOU!**

